



YMCA Awards

Level 3 Business acumen for
personal trainers

2018

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Financial requirements

Learning outcomes

By the end of this session you will be able to:

- Explain the HMRC business accounting requirements when registered as self-employed, to include:
 - Book keeping
 - Registering with HMRC
 - HMRC taxation returns
- Explain financial terminology relating to business accounting
- Identify start-up costs that may impact the business proposal

Learning outcomes

By the end of this session you will be able to:

- Assess sources and types of finance and investment required to fund the start-up of a health and fitness business
- Explain the need and importance of cash flow forecasting to ensure business survival and how to produce a cash flow forecast
- Explain the benefits of carrying out a cost-benefit analysis and how to do so

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HMRC accounting requirements

Types of accounting

- Cash basis (only declare money when it comes in and out of the business)
- Traditional accounting (record income and expenses by the date you invoiced or were billed)

Types of records

- Sales and income
- Business expenses
- VAT records if VAT registered
- PAYE records if staff employed
- Records of personal income

Archiving business accounts – at least 5 years after January 31st submission

Registering with the HMRC

- Before October 5th
- In business's second tax year
- Includes Class 2 National Insurance contributions

HMRC taxation returns

- Taxation returns must be submitted no later than January 31st for previous tax year
- Payment of tax owed must be paid no later than January 31st for previous tax year
- Submitted online by business owner or authorised business accountant
- Payment on account – advance payments if tax bill is over £1000 and less than 80% tax already paid through a tax code

